



# KST Corporation

## Streamlined 8(a) Sole Source Contracts

**8(a) Regulations:** Federal law allows Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded in limits up to \$6.5 million for manufacturing NAICS codes and \$4 million for all other contracts.

Ka'ala Systems Technology Corporation (KST) KST has a vast amount of IT service experience across all of the IT verticals. Our IT functional areas span strategic and tactical satellite systems, base telecommunications in-side and out-side plant, Voice and Data Switches, data center management, network operation center management, Tech Control Facility, local and wide area network engineering & sustainment, and provide fully integrated CCTV-based security solution services, VTC and Multimedia & Audio-Visual support services.

### Company Information:

SBA 8(a) Program Participant  
Service Disabled Veteran  
Owned Small Business  
(SDVOSB)  
Certified Minority and  
Disadvantaged Business  
Enterprise  
GSA IT Schedule 70 contract  
GS-35F-196BA  
GWAC STARS II contract  
GS00Q17GWD2199  
Navy IDIQ SeaPort-e contract  
N00178-16-D-8836  
DUNS Number: 967716429  
CAGE Code: 6H6C2  
Primary NAICS Code: 541513  
(Computer Facilities Management  
Services).

### Areas of Expertise:

- Telecommunications Service Support
- Assessment of communications and networking needs
- Installation of structured voice and data cable networks (Inside Plant)
- Fully integrated CCTV-based security solution and installation
- System development, integration, and deployment services
- IT professionals for information operations and maintenance
- Multimedia Visual Information Support
- Rough wiring for audio and video
- Program/Project Management Support
- Help desk support

### How to award a streamlined 8(a) Sole Source Contract:

1. Discuss project with KST and establish the technical and service requirements, a time frame, and a price estimate.
2. Contact your Contracting Officer (KO), Agency Small Business Specialist, or Ms. Erlyne Lum, SBA Business Opportunity Specialist supporting KST, for assistance and provide a package that includes the requirements description, estimated period of performance, applicable NAICS code, anticipated dollar value, etc. in accordance with FAR19.804-2 "Agency Offering". (KST can help you prepare this package.)
3. The KO will send an Offering letter to the SBA requesting permission to conduct sole source negotiations with KST. (KST will have already alerted Ms. Lum to expect the package in order to expedite the process.)
4. The SBA confirms eligibility of KST and authorizes the negotiations.
5. The KO negotiates with KST.
  - Simplified Acquisition efforts do not require a Technical proposal; the KO sends a RFQ to KST requesting cost proposal; upon receipt, KO negotiates cost and terms with KST.
  - If the estimate exceeds the Simplified Acquisition Threshold, the KO sends RFP to KST requesting technical and cost proposals; upon receipt, KO negotiates cost and terms with KST.
6. Upon completion of negotiations, KO prepares a contract award document and sends to KST for signature.
7. Upon receipt of the executed contract from KST, the KO signs the contract and sends a copy to the SBA.
8. Contract performance begins.

### The entire acquisition process should take two weeks or less.

#### **Point of Contact (Small Business Administration)**

Ms. Erlyne Lum, US SBA, Business Opportunity Specialist  
Phone: (808) 541-2990, E-Mail: erlyne.lum@sba.gov  
SBA E-Mail for Urgent Assistance: mdofferletters@sba.gov

#### **Point of Contact (Ka'ala Systems Technology Corporation)**

Ka'ala Systems Technology Corporation (KST),  
Mr. Adrian Yunson, President & CEO  
Phone: (808) 521-7000 E-Mail: ayunson@ksthawaii.com